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Reverse Psychology 101: Mastering The Year-End Countdown

It sounded so easy when we were sitting at home listening to a station's New Year's Eve (or Day) top 100 of the year just passed, and writing down every song. (Admit it, you did that too.) But even before year-end programs became research projects that were written and produced with amazing detail,

it was still easy for things to go wrong, especially when 100 or more titles were involved. Songs played out of order or were listed twice. There were compilations with one song missing or one big hit just forgotten.

With stations just starting to get their yearend countdowns together for multiple airings during the holiday break, it seemed a good time to review some basics

when creating what for most listeners is top 40's biggest show of the year.

SOUND 'BIGGER THAN LIFE'

For many stations, a simple live playback of the year's biggest songs in reverse order without a lot of information about artists, songs and what happened in 2013—or leaving that to one of the syndicated countdown program's year-end editions to take care of—will suffice for the end the year. But **Jeff Johnson**, senior VP at radio consultant Alan Burns and Associates, is a firm believer in local stations going out with a bang.



Top 40 observers like Alan Burns and Associates' Jeff Johnson (left) and WSPK's Skywalker have smart tips for creating year-end countdowns.

KHJ Los Angeles and KFRC San Francisco) pioneered the idea of the larger-than-life year-end show, stopping the regular format and current songs altogether to count down the year's top hits, front-sell several songs an hour with sound bites of news events from the month of a song's popularity, and—a very big draw at the time—give away all 100 songs to



The idea dates back at least to the mid-1960s, when the **Bill Drake**and **Gene Chenault**consulted chain of top 40 stations (including



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iPad is a trademark of Apple Inc., registered in the U.S. and other countries. App Store is a service mark of Apple Inc. lucky callers. Those stations were also the first to run the countdown multiple times through New Year's Day. Polling listeners about their favorite artists and songs of the year as the countdown played also began during this era.

These days, the year-end show is about much more than just the music, says the producer of WSPK (K104.7) Hudson Valley, N.Y.'s countdown, Assistant PD Skywalker. "We use actualities from our prep services as well as from interviews we've done over the year, including at our summer and winter station concerts. Also, each jock is welcome to put their own spin on pop culture in review for their portion of the countdown. For example, I may cover slang used in 2013, like 'selfie,' while our morning show may report on the top celebrity scandals of the year."

BOTH RANK AND FILE

Arguably, the list part of the year-end countdown is less of an issue, as there's no longer a need for a music director or intern to go through weekly lists and reverse-rank songs (explaining the missing or twice-listed errors cited earlier). At WSPK and likely most stations, the final rank is based on real spins, Skywalker says. "We simply print out a year-to-date Selector report."

While Johnson also recommends "a list based on the number of spins over the course of the year, station monitors and any music research that is available," he stresses another key programming element beyond just a straight



Misses movin' on ... KHKS (106.1 KISS FM) Dallas night host Cruz cuddled up with Fifth Harmony backstage at KISS' Jingle Ball on Dec. 2. From left: Fifth Harmony's Ally Brooke, Cruz and Fifth Harmony's Lauren Jauregui, Normani Kordei, Dinah Jane Hansen and Camila Cabello. (Photo: Rich Polk)



OK, which one of you brought the action? Britney Spears talked with Ryan Seacrest about Britney Jean during the Dec. 2 iHeartRadio release party for her new album. From left: Seacrest, Spears and Britney Jean executive producer Will.i.am.

ranking. "It is important to schedule the music for a countdown just like you would any other hour on the station. Watch for balance in song type, tempo and role." So if Nos. 45 and 44 both turn out to be ballads, it's perfectly fine if one of those swaps places with No. 46 or 43. We won't tell.

Scheduling is also important when planning the first hours of a countdown, especially one where total songs mirror a station's dial position and lowerranked songs tend to be those that never really took off when they were added. "I'm not a big fan of having the countdown be the 'top 107 songs of 2013,' Johnson says. "You don't want the first hour or so to be full of marginal hits. And does anyone really care what song ranked No. 98?" Many stations still airing a top 100, such as WHTZ (Z100) New York, have mastered the art by spicing the first hour with current hits on the rise and listener-reaction songs or club hits that may have aired only at night.

WHEN, AND HOW OFTEN?

It's very simple: Live is good, but a pre-produced countdown is better, Johnson says, "so you can get everyone on air involved with it and be able to work around holiday vacation schedules." That's how it happens at WSPK where, according to Skywalker, "Each full-time jock hosts a portion of the countdown. Pre-producing lets some of the full-timers enjoy some well-deserved time off, as we have board ops run the show."



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Counting three stars, anyway: Big Al Mack of "Kidd Kraddick in the Morning" chats up OneRepublic's Zach Filkins and Ryan Tedder (from left) backstage at KHKS (106.1 KISS FM) Dallas' Jingle Ball on Dec. 2. (Photo: Rich Polk)

While many stations may be booking studio time now, others prefer getting it done when the clock is running out on the year. "I assemble it the week between Christmas and New Year's, which is probably the slowest week at the station," Skywalker says. "It's a very time-consuming process productionwise, but the end product sounds great."

So your year-end countdown's ready to go: Songs perfectly ranked, content covering everything listeners remember from the year, with sound bites and artist interview clips. When, and how often, do you air it? Johnson at Alan Burns believes in "running the countdown multiple times during the New Year's holiday period. I'd run it, at minimum, on New Year's Eve and a couple of times on New Year's Day."

That's how it runs on WSPK, Skywalker says. "We air ours twice both New Year's Eve and New Year's Day, beginning at 10 a.m." •



Making a Grande entrance: Ariana Grande's a vision in white with "Kidd Kraddick in the Morning" member Jose "J-Si" Chavez backstage at KHKS (106.1 KISS FM) Dallas' Jingle Ball on Dec. 2. (Photo: Rich Polk)

THE CHRONICLER RICH APPEL rich.appel@billboard.com

'Top 40 ... Aisle 1 ... With A Bullet'



In the board game "<u>Spontuneous</u>" players have 15 seconds to sing a song with one specific word in its lyrics. (My word was "stilettos," so I'll give you until this column's close to come up with at least one song sporting a pair.) Although "Spontuneous" was available in stores last December, it's probably still new to most gift buyers (myself included), so it would make



a great morning show conversation topic and on-air game with callers.

If you prefer to focus on top 40-oriented gifts that are new for this season, consider the limited-edition <u>Twerking Bobble Butt</u>, a likeness of an artist who shall not be named (because the manufacturers don't). Also worth mentioning, while not a sale item: the online "What Does the Fox Say?" <u>videogame</u>.

Those aside, the holidays' hottest-

and only other—top 40-inspired toy is <u>Monster High's Catty Noir</u>, a likeness of another artist who shall not be named, one with a special fondness for the color pink and not just on Fridays.

In an era where our artists seem to be everywhere, why not in the toys and games aisle? If we were running Top 40 "R" Us, here's what might be new for Christmas:

• "Taylor Swift Mystery Date": In at least its seventh or eighth edition by now.

• From the people who gave you the I Am **T-Pain** Mic: the I Am **Pas-senger** Mic. You think it's easy to

sound like that? Also new: the **One Direction** folk guitar.

• Ke\$ha's Ghost Condoms: If she's going to claim to have had intimate encounters with them, we can at least encourage safe supernatural sex. Ironically, some of these were worn by actual Trojans.



• Disney's Kid Star-to-Pop Star Catapult: This exciting toy literally launches dolls of Selena Gomez, Miley Cyrus and Demi Lovato onto a constructed version of Billboard's Nielsen BDS-based Mainstream Top 40 chart. Outfits not approved by the Disney Channel sold separately.

Finally, the solution to core artists not gracing top 40 with new holiday songs, the "Jingle Ball Junior" singing doll series, featuring:

• Lady Gaga: "I live for Santa Claus, the Claus, the Claus."

• Lorde: "But every song's like tinsel, sleigh rides, comin' down the chimney. Frosty, Rudolph, rockin' 'round the big tree. We don't care. We dance with sugar plums in our dreams."

• Britney Spears: "You want a tall hottie? A flight to Miami? To be a dentist, Herbie? You better work, elves."

• And for those celebrating Hanukkah, **Daft Punk**: "We're up all night for gelt fun. We're up all night to get latkes."

Only 20 shopping days left to make these, so let's get to work, elves. (Note: If you sang the "stilettos" lyric from **Katy Perry's** "California Gurls" or Cyrus' "Party in the U.S.A.," congratulations: You're a "Spontuneous" winner.)

and at work. There are many implications from an adver-

tiser and marketing perspective as to how they connect

As time spent with digital increases, why has hourly ad spending on digital not

yet increased considerably? While advertisers still

spend more on TV than on

other media, that gap is starting to close. If you look at what's driving growth in media, digital is growing faster than tradi-

tional media, and we expect to

see that continue. Ad spending

has a ways to go to catch up with

consumer spending, but that's

with consumers.

QUESTIONS Answered

Noah Elkin Principal Analyst, eMarketer (@noahelkin)

A recently released report from eMarketer regarding how much time U.S. consumers spend with media contains several eye-opening findings, especially concerning the continuing shift to digital and mobile media. Noah Elkin, Ph.D.—eMarketer principal analyst and co-author of the book "Mobile Marketing: An Hour a Day"—explained the results and what they might mean for radio.

How was the information for this study compiled? Generally, for forecasting, we look at the large landscape of research around these topics. For this report we gathered information and put together this analysis based on many sources as opposed to a single source of primary data.

What would you say are the major findings of this research? There are two big shifts in the data. For the first time, the time adults 18-plus spend per day with digital media—online, mobile or other digital sources—surpasses that of television [five hours 16 minutes for digital, vs. 4:31 for TV]. Within digital, time spent with desktop and laptop computers has peaked [at 2:33, in 2011] and continues to decline [at 2:19 for 2013], while time spent with mobile grows sharply, increasing 48% in the past year [from 1:35 to 2:21].

What surprised you the most about these results? How quickly the shift to smartphones and tablets is taking place, as both have integrated more components of consumers' multiplatform lives. It's not that consumers no longer use other devices: It's just that smartphones and tablets have moved to the center of consumers' lives both at home

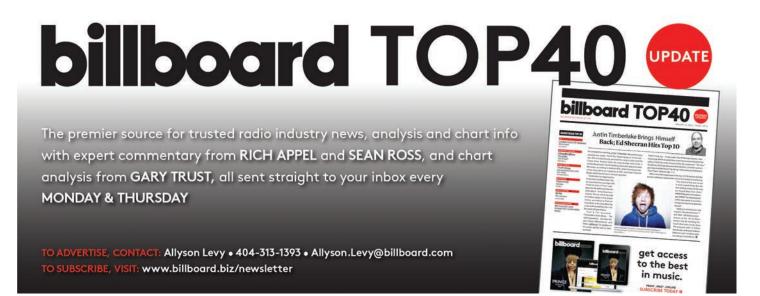


not unusual: We've seen the same pattern play out in mobile as well.

How much of digital's increase is due to radio originating online, as terrestrial radio declines slightly—1:32 to 1:26, from 2012 to 2013? The audience for digital radio—which includes streaming services, Pandora and other content originating online, but not terrestrial and satellite services that stream, or downloaded audio files—is up on both a weekly and monthly basis. Weekly, it's gone from 85.4 million listeners to 96.2 million, a 13% increase, while monthly listening is up 11%, from 132.5 to 147 million.

What lessons are there for radio in this study's results? Clearly the results show more than ever that we live in an on-demand media culture: Consumers expect to get the content they want, where and when they want it. It's not about just one device, as consumers move from one to the other over the course of the day. So radio needs to be wherever consumers are, whether in the car, or on their computers or mobile devices.

Do the numbers suggest that radio needs to change to adapt to consumer behavior? There's no easy answer to that. To some extent, it's not only about the device, but what channel or application on that device consumers are spending time with. While consumers are still paying attention to local stations, the music on those stations is available on many different applications available to them that they didn't have before. —Rich Appel



BULLET POINTS GARY TRUST AND KEITH CAULFIELD



One Direction's Historic No.1

One Direction's *Midnight Memories* debuts at No. 1 on the Billboard 200 with 546,000 copies sold, according to Nielsen SoundScan.

The act makes history as the first group to bow at No. 1 with its first three albums. *Midnight Memories* follows two No. 1s for the act last year: itsdebut, *Up All Night*, and sophomore set *Take Me Home*.

Further, One Direction is the first group since **the Monkees**, in 1967, to reach No. 1 with its first three albums. The Monkees' self-titled debut was released in 1966 and climbed to No. 1 on the Billboard 200 in its sixthweek on the chart. The TV-born act, then riding high with its hit NBC series, followed with three more consecutive No. 1s in 1967: *More of the Monkees, Headquarters* and *Pisces, Aquarius, Capricorn & Jones Ltd.*

One Direction's first-week sales have also steadily grown with each successive album. *Up All Night* opened with 176,000, while *Take Me Home* launched with 540,000.

One Direction also becomes only the third pop group to log multiple half-million sales weeks in the Sound-Scan era. Since the company began tracking sales in 1991, only two other pop groups have notched more than one sales week of 500,000: 'N Sync and **Backstreet Boys**. 'N Sync did so seven times with three albums, while Backstreet Boys hit the mark nine times with two sets.

Last week's No. 1 album, **Eminem's** *The Marshall Mathers LP 2*, slips to No. 2, despite a 65% sales gain to 199,000. All but four of the albums in the top 75 of the chart show sales increases, courtesy of the busy Thanksgiving holiday shopping weekend and Black Friday promotions.

SHE CAN'T STOP: With top Streaming Gainer honors, Miley Cyrus' "Wrecking Ball" (3-1) reclaims the Billboard Hot 100's top rung for a third total week after Lorde's "Royals" (1-3) had ruled for nine frames. "Ball" first topped the chart in the two weeks (Sept. 28, Oct. 5), following the premiere of its official video, prior to Lorde's coronation. The song scores a ninth week atop the Streaming Songs chart with a 137% increase to 18.6 million U.S. streams last week, according to Nielsen BDS.

Spurring the gain? The breakout popularity of the song's <u>parody video</u>, which features its original audio, by YouTuber **Stephen Kardynal**. The comedian has posted several videos on his channel of him lip-synching hits by female pop stars to unsuspecting viewers on Chatroulette (the video chat service that links random users). In his take on "Ball," the shaggy-haired Kardynal parodies nearly every part of the original's video, complete with him in (practically) his birthday suit. Viewers' reactions on the left side of the screen enhance the clip's merriment.

Of the song's 18.6 million U.S. streams, 24% are from the track's official Vevo video on YouTube, while 67% are from other YouTube views, including Kardynal's.

"Ball" concurrently jumps by 11% to 99,000 downloads sold, according to Nielsen SoundScan, and rebounds 10-9 on Hot Digital Songs (which it led the week of Sept. 28). Cyrus performed the song on the American Music Awards, whose live airing on ABC on Sunday, Nov. 24, surely also aided its gain. Having peaked at No. 4 on Hot 100 Airplay, "Ball" drops 4-7 on the survey (106 million all-format audience impressions, according to BDS).

The resurgence of "Ball" on the Hot 100 helps keep **Eminem's** "The Monster," featuring **Rihanna**, at No. 2 for a fourth week. Still, the collaboration claims the chart's top Airplay Gainer award for a fourth week, climbing 6-4 on Hot 100 Airplay with a 14% increase to 119 million. •



'Ball' rebounds: Miley Cyrus returns to the Billboard Hot 100's top spot.

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AIRPLAY MONITORED BY nielsen BDS

MAINSTREAM TOP 40[™]

тше	1 4 67	WKS			PL	AYS
THIS WEEK	LAST WEEK	ON Chart	TITLE Label	Artist	TW	+/-
0	4	12	DEMONS Interscope	Imagine Dragons	12895	+1490
2	1	12	WRECKING BALL RCA	Miley Cyrus	12507	-1016
3	2	17	WAKE ME UP! IDJMG	Avicii	12158	-501
4	7	5	THE MONSTER Interscope	Eminem Feat. Rihanna	11508	+2036
5	3	16	ROYALS Republic	Lorde	11365	-800
6	8	7	COUNTING STARS Interscope	OneRepublic	11143	+2537
7	5	15	HOLD ON, WE'RE GOING HOME Republ	ic Drake Feat. Majid Jordan	10207	-554
8	12	7	TIMBER RCA	Pitbull Feat. Ke\$ha	8941	+1541
9	9	15	SLOW DOWN Hollywood	Selena Gomez	8620	+107
0	11	6	UNCONDITIONALLY Capitol	Katy Perry	8569	+608
11	6	16	APPLAUSE Interscope	Lady Gaga	7573	-1976
₽	13	8	STAY THE NIGHT Interscope	Zedd Feat. Hayley Williams	7535	+726
13	10	17	ROAR Capitol	Katy Perry	6876	-1526
14	16	19	SWEATER WEATHER Columbia	The Neighbourhood	6280	+491
15	14	10	TKO RCA	Justin Timberlake	6119	-36
16	17	11	MARRY ME Warner Bros.	Jason Derulo	5816	+257
Ð	18	5	DO WHAT U WANT Interscope	Lady Gaga Feat. R. Kelly	5797	+1300
13	19	8	LET HER GO Warner Bros.	Passenger	4975	+829
19	20	4	STORY OF MY LIFE Columbia	One Direction	4776	+816
20	21	9	WHITE WALLS Warner Bros. Macklemore	& Ryan Lewis Feat. ScHoolboy Q & Hollis	4453	+613
2	24	7	BURN Interscope	Ellie Goulding	4028	+861
22	23	9	ROUGH WATER RRP	Travie McCoy Feat. Jason Mraz	2415	-780
23	28	12	ALONE TOGETHER IDJMG	Fall Out Boy	2374	+283
24	27	9	BRAVE Epic	Sara Bareilles	2349	+190
25	29	6	REPLAY Hollywood	Zendaya	2295	+327
26	26	6	HEART ATTACK Republic	Enrique Iglesias	2293	-138
2	32	3	PERFUME RCA	Britney Spears	2172	+715
28	31	5	LOVE ME AGAIN Republic	John Newman	2069	+369
29	33	3	POMPEII Capitol	Bastille	1729	+356
30	25	10	WHAT NOW IDJMG	Rihanna	1692	-875
3	N	EW	TEAM Republic	Lorde	1596	+830
32	40	2	SAY SOMETHING Epic A Grea	t Big World & Christina Aguilera	1493	+594
33	38	2	HOW I FEEL Atlantic	Flo Rida	1310	+351
34	37	3	THINKING ABOUT YOU Columbia	Calvin Harris Feat. Ayah Marar	1250	+203
35	36	3	HARLEM RCA	New Politics	1121	+16
36	30	12	GORILLA Atlantic	Bruno Mars	990	-863
37	39	2	RIGHT THERE Republic	Ariana Grande Feat. Big Sean	979	+42
38	N	W	OLD SCHOOL LOVE Atlantic	Lupe Fiasco Feat. Ed Sheeran	917	+135
39	34	20	EVERYTHING HAS CHANGED Republic	Taylor Swift Feat. Ed Sheeran	882	-440
40	N	W	KEEP ME CRAZY ThinkSay	Chris Wallace	869	+70
Billboa	rd's Ma	ainstrea	am Top 40 chart ranks total weekly plays	(for the week ending Sunday) on 1	.64 stati	ons,

Billboard's Mainstream Top 40 chart ranks total weekly plays (for the week ending Sunday) on 164 stations, as monitored 24 hours a day, seven days a week by Nielsen BDS. Titles receive bullets if even or gaining in weekly plays. New and Active lists the top titles gaining in plays below the Mainstream Top 40 chart. © 2013, Prometheus Global Media, LLC and Nielsen BDS, Inc. All rights reserved.

NEW AND ACTIVE™

TITLE Imprint/Label	Artist	PLAYS	GAIN	TOTAL ST.
LOVE MORE RCA	Chris Brown Feat. Nicki Minaj	868	+6	68
FEEL GOOD Star Trak/Interscope	Robin Thicke	841	+176	81
3000 MILES SYCO/Columbia	Emblem3	642	+126	40
DARK HORSE Capitol	Katy Perry Feat. Juicy J	639	+108	31
ANIMALS Spinnin'/Silent/Casablanca/Republ	ic Martin Garrix	527	+126	92
NEON LIGHTS Hollywood	Demi Lovato	515	+234	79
CHOCOLATE Dirty Hit/Vagrant/Interscope	The 1975	441	+27	42
CLASSIC Columbia	МКТО	426	+53	31
COLLIDE eOne	Jake Miller	421	+32	33
PUMPIN BLOOD Warner Bros.	NONONO	408	+19	42

MOST ADDED™

TITLE Imprint/Label	Artist	ADDS
TEAM Lava/Republic	Lorde	41
SAY SOMETHING Epic	A Great Big World & Christina Aguilera	23
HOW I FEEL Poe Boy/Atlantic	Flo Rida	21
PERFUME RCA	Britney Spears	19
LET HER GO Black Crow/Nettwerk/Warner B	Bros. Passenger	18
BURN Cherrytree/Interscope	Ellie Goulding	14
POMPEII Virgin/Capitol	Bastille	14
NEON LIGHTS Hollywood	Demi Lovato	14
RIGHT THERE Republic	Ariana Grande Feat. Big Sean	13
FEEL GOOD Star Trak/Interscope	Robin Thicke	11

BUILDING GAINERS™ GAIN TITLE Imprint/Labe Artist THE MONSTER Web/Shady/Aftermath/Interscope Eminem Feat, Rihanna +669COUNTING STARS Mosley/Interscope OneRepublic +641 BURN Cherrytree/Interscope Ellie Goulding +356 DO WHAT U WANT Streamline/Interscope Lady Gaga Feat. R. Kelly +328 PERFUME RCA **Britney Spears** +325 TIMBER Mr. 305/Polo Grounds/RCA Pitbull Feat. Ke\$ha +311 SAY SOMETHING Epic A Great Big World & Christina Aguilera +298 DEMONS KIDinaKORNER/Interscope **Imagine Dragons** +281LET HER GO Black Crow/Nettwerk/Warner Bros. +275 Passenger WHITE WALLS Macklemore/ADA/Warner Bros. Macklemore & Ryan Lewis Feat. ScHoolboy Q & Hollis +220

Building Gainers reflects titles with the top increases in plays from Monday through 5pm ET Wednesday, as compared to the same period in the previous week, according to Nielsen BDS.

INDICATOR HIGHLIGHTS™

ONEREPUBLIC Counting Stars

NO. 1	
ARTIST Title	Label
MILEY CYRUS Wrecking Ball	RCA
MOST ADDED	
ARTIST Title Label	NEW ST.
LORDE Team Republic	13
GREATEST GAINER	
ARTIST Title Label	GAIN

Interscope +522

	INDICATOR EXCLUSIVES						
TW	LW	ARTIST Title	Label	TW Plays	+/-		
30	33	AT LONG LAST I'll Take My Chances	Cool Enough	585	-9		
32	35	SHIAH LUNA Chasing	Heaventh Level	532	+31		
34	-	ROBIN THICKE Feel Good	Interscope	500	+151		
3	37	CHROME CATS Best Life	Lakefront	444	+3		
-	-	CHRISTY ANGELETTI Better Than A Drug	Christy Angeletti	399	-7		

Billboard's Top 40 Indicator chart, viewable in full via Nielsen BDS Music Tracking, ranks total weekly plays on 70 stations that report their playlists online. Indicator Exclusives lists the top titles on the Top 40 Indicator chart (or gaining in plays below the chart) that have not yet appeared on the Nielsen BDS-monitored Mainstream Top 40 chart.

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AIRPLAY/ Streaming Compiled by nielsen

BDS

SALES DATA COMPILED BY nielsen SoundScan

								_		-			_
THIS Week	LAST WEEK	2 WEEKS AGO	WEEKS ON Cht	TITLE ARTIST (Imprint/Label)	CERT.	PEAK Position	THIS WEEK	LAST WEEK	2 WEEKS AGO	WEEKS ON CHT	TITLE ARTIST (Imprint/Label)	CERT.	PEAK
0	3	3	15	WRECKING BALL #1 (3 Weeks) MILEY CYRUS (RCA		1	26	28	27	25	BRAVE SARA BAREILLES (EPIC)		2
2	2	2	5	THE MONSTER EMINEM FEATURING RIHANNA (WEB/SHADY/AFTERMATH/INTERSCOPE)		2	2	29	28	17	SLOW DOWN SELENA GOMEZ (HOLLYWOOD)	•	2
3	1	1	22	ROYALS LORDE (LAVA/REPUBLIC)		1	28	27	24	19	LOVE MORE CHRIS BROWN FEATURING NICKI MINAJ (RCA)		2
4	8	10	8	TIMBER PITBULL FEATURING KE\$HA (MR. 305/POLO GROUNDS/RCA)		4	29	33	30	9	MARRY ME JASON DERULO (BELUGA HEIGHTS/WARNER BROS.)		:
5	4	6	24	COUNTING STARS ONEREPUBLIC (MOSLEY/INTERSCOPE)		4	30	34	37	7	STAY FLORIDA GEORGIA LINE (REPUBLIC NASHVILLE)		;
6	5	4	23	WAKE ME UP! AVICII (PRMD/ISLAND/IDJMG)		4	31	30	33	12	WE WERE US KEITH URBAN AND MIRANDA LAMBERT (HIT RED/CAPITOL NASHVILLE/RCA NASHVILLE)		:
7	6	7	32	DEMONS IMAGINE DRAGONS (KIDINAKORNER/INTERSCOPE)		6	32	32	23	65	SAIL AWOLNATION (RED BULL)	3	
8	13	13	5	STORY OF MY LIFE ONE DIRECTION (SYCO/COLUMBIA)	٠	6	33	31	21	31	SAFE AND SOUND CAPITAL CITIES (LAZY HOOKS/CAPITOL)		
9	7	5	17	ROAR KATY PERRY (CAPITOL)		1	34	41	46	9	IT WON'T STOP SEVYN STREETER FEATURING CHRIS BROWN (CBE/ATLANTIC/RRP)		:
D	18	38	4	SAY SOMETHING A GREAT BIG WORLD & CHRISTINA AGUILERA (EPIC)		10	35	40	35	16	THAT'S MY KIND OF NIGHT LUKE BRYAN (CAPITOL NASHVILLE)		
11	9	8	17	HOLD ON, WE'RE GOING HOME DRAKE FEATURING MAJID JORDAN (YOUNG MONEY/CASH MONEY/REPUBLIC)		4	36	38	41	11	TKO JUSTIN TIMBERLAKE (RCA)		
Ð	73	-	2	BOUND 2 KANYE WEST (G.O.O.D./ROC-A-FELLA/DEF JAM/IDJMG)		12	37	42	47	11	DARK HORSE KATY PERRY FEATURING JUICY J (CAPITOL)		
B	10	11	18	LET HER GO PASSENGER (BLACK CROW/NETTWERK/WARNER BROS.)		10	33	48	53	16	POMPEII BASTILLE (VIRGIN/CAPITOL)		
14	14	9	16	APPLAUSE LADY GAGA (STREAMLINE/INTERSCOPE)		4	39	44	52	14	SUNNY AND 75 JOE NICHOLS (RED BOW)		
Đ	16	16	6	UNCONDITIONALLY KATY PERRY (CAPITOL)		15	40	46	45	10	ALL ME DRAKE FEATURING 2 CHAINZ & BIG SEAN (YOUNG MONEY/CASH MONEY/REPUBLIC)		
6	15	12	11	23 MIKE WILL MADE-IT FEATURING MILEY CYRUS, WIZ KHALIFA & JUICY J (EARDRUMMERS/INTERSCOPE)		11	41	35	26	21	SUMMERTIME SADNESS LANA DEL REY & CEDRIC GERVAIS (POLYDOR/INTERSCOPE)		T
Ð	20	18	6	DO WHAT U WANT LADY GAGA FEATURING R. KELLY (STREAMLINE/INTERSCOPE)		13	42	45	42	19	GAS PEDAL SAGE THE GEMINI FEATURING IAMSU! (BLACK MONEY/EMPIRE/REPUBLIC)		
18	19	17	25	SWEATER WEATHER THE NEIGHBOURHOOD ([R]EVOLVE/COLUMBIA)		17	43	RE-E	NTRY	18	BEST SONG EVER ONE DIRECTION (SYCO/COLUMBIA)		
19	22	22	11	STAY THE NIGHT ZEDD FEATURING HAYLEY WILLIAMS (INTERSCOPE)		19	44	51	55	13	DRUNK LAST NIGHT ELI YOUNG BAND (REPUBLIC NASHVILLE)		
20	17	14	21	HOLY GRAIL JAY Z FEATURING JUSTIN TIMBERLAKE (ROC-A-FELLA/ROC NATION)	2	4	45	49	34	26	WE CAN'T STOP MILEY CYRUS (RCA)		T
Ð	36	48	13	BURN ELLIE GOULDING (CHERRYTREE/INTERSCOPE)		21	46	50	57	11	CAROLINA PARMALEE (STONEY CREEK)		
Ð	23	31	11	WHITE WALLS MACKLEMORE & RYAN LEWIS FEATURING SCHOOLBOY Q & HOLLIS (MACKLEMORE/ADA/WARNER BROS.)		22	47	N	EW	1	ROLLER COASTER JUSTIN BIEBER (SCHOOLBOY/RAYMOND BRAUN/ISLAND/IDJMG)		
B	26	19	9	MY HITTA YG FEATURING JEEZY & RICH HOMIE QUAN (CTE/DEF JAM/IDJMG)		19	43	59	32	7	RAP GOD EMINEM (WEB/SHADY/AFTERMATH/INTERSCOPE)		T
24	21	15	33	BLURRED LINES ROBIN THICKE FEATURING T.I. + PHARRELL (STAR TRAK/INTERSCOPE)	6	1	49	61	84	4	DRINK A BEER LUKE BRYAN (CAPITOL NASHVILLE)		
25	24	20	66	RADIOACTIVE IMAGINE DRAGONS (KIDINAKORNER/INTERSCOPE)	6	3	50	47	44	42	MIRRORS JUSTIN TIMBERLAKE (RCA)	2	T

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TOP 40 INDICATOR PANEL – 70 STATIONS

Abilene, Texas	KORQ	Erie, Pa.	WRTS	Lebanon, N.H.	WZRT	Sioux Falls, S.D.	KKCK
Alexandria, La.	KQID	Fairbanks, Alaska	KWLF	Lincoln, Neb.	KFRX	South Bend, Ind.	WNDV
Amarillo, Texas	KXSS	Fargo, N.D.	WDAY	Logan, Utah	KVFX	Tallahassee, Fla.	WHTF
Billings, Mont.	KRSQ	Florence, S.C.	WJMX	Lubbock, Texas	KZII	Terre Haute, Ind.	WMGI
Bloomington, III.	WBNQ	Ft. Smith, Ark.	KISR	Medford, Ore.	KIFS	Traverse City, Mich.	WJZQ
	WWHX	Grand Forks, N.D.	KKXL	Meridian, Miss.	WJDQ		WKHQ
Bryan-College Station, Texas	KNDE		KZGF	Morgantown, W. Va.	WVAQ	Tri-Cities, Wash.	KUJ
Burlington, Vt.	WXZO	Grand Island-Kearney, Neb.	KQKY	Moscow, Idaho	KZFN	Tupelo, Miss.	WWKZ
Carbondale, III.	WCIL	Hagerstown, Md.	WNUZ	Myrtle Beach, S.C.	WWXM	Utica, N.Y.	WSKS
Casper, Wyo.	KTRS	Hamptons, N.Y.	WBEA	Odessa, Texas	KCRS	Waco, Texas	KWTX
Cedar Rapids, Iowa	KZIA	Harrisonburg, Va.	WQPO	Olean, N.Y.	WMXO	Wausau, Wis.	WIFC
Charlottesville, Va.	WHTE	Hot Springs, Ark.	KLAZ	Paducah, Ky.	WDDJ	Wichita Falls, Texas	KNIN
Concord (Lakes Region), N.H.	YYLW	Hudson Valley, N.Y.	WSPK	Panama City, Fla.	WILN	Wilmington, N.C.	WAZO
Cookeville, Tenn.	WGIC	Huntington, W. Va.	WKEE	St. Cloud, Minn.	KCLD	Yakima, Wash.	KFFM
Dothan, Ala.	WKMX	Idaho Falls, Idaho	KFTZ	Salina, Kan.	KACZ	Music Choice	HIT LIST
Dubuque, Iowa	WPVL	Ithaca, N.Y.	WFIZ		KJCK	Network	RADIO DISNEY
Duluth, Minn.	KDWZ	Joplin, Mo.	KSYN	San Angelo, Texas	KIXY		
Elmira, N.Y.	WLVY			San Juan, P.R.	WTOK		
	WNKI						

billboard.

AIRPLAY MONITORED BY nielsen BDS

HOT 100 AIRPLAY™

r HIS NEEK	LAST WEEK	WKS ON Chart	TITLE	THIS WEEK	LAST WEEK	NKS ON CHART	TITLE ARTIST
0	2	17	WAKE ME UP! AVICII	26	35	6	STAY FLORIDA GEORGIA LINE
2	1	18	ROYALS LORDE	2	28	10	RADIO DARIUS RUCKER
3	5	12	DEMONS IMAGINE DRAGONS	28	32	11	DON'T LET ME BE LONELY THE BAND PERRY
4	6	5	THE MONSTER EMINEM FEAT. RIHANNA	29	34	16	RED TAYLOR SWIFT
5	3	17	HOLD ON, WE'RE GOING HOME DRAKE FEAT. MAJID JORDAN	30	29	10	TKO JUSTIN TIMBERLAKE
6	8	12	COUNTING STARS ONEREPUBLIC	3	37	8	SWEET ANNIE ZAC BROWN BAND
7	4	12	WRECKING BALL MILEY CYRUS	32	30	36	MIRRORS JUSTIN TIMBERLAKE
8	7	17	ROAR KATY PERRY	33	26	20	BRAVE SARA BAREILLES
9	10	22	HOLY GRAIL JAY-Z FEAT. JUSTIN TIMBERLAKE	34	21	17	MINE WOULD BE YOU BLAKE SHELTON
10	13	7	TIMBER PITBULL FEAT. KE\$HA	35	39	9	FRIDAY NIGHT ERIC PASLAY
11	9	16	APPLAUSE LADY GAGA	36	40	8	MARRY ME JASON DERULO
Ð	11	7	UNCONDITIONALLY KATY PERRY	37	42	9	IT WON'T STOP SEVYN STREETER FEAT. CHRIS BROWN
ß	15	10	LET HER GO PASSENGER	38	44	6	CHILLIN' IT COLE SWINDELL
14	14	7	STAY THE NIGHT ZEDD FEAT. HAYLEY WILLIAMS	39	45	7	WASTING ALL THESE TEARS CASSADEE POPE
15	12	29	BLURRED LINES ROBIN THICKE FEAT. T.I. + PHARRELL	40	RE-EI	NTRY	BURN ELLIE GOULDING
6	19	14	SUNNY AND 75 JOE NICHOLS	41	38	20	SUMMERTIME SADNESS LANA DEL REY & CEDRIC GERVAIS
Ð	18	11	WE WERE US KEITH URBAN AND MIRANDA LAMBERT	42	25	18	STILL INTO YOU PARAMORE
13	31	5	DO WHAT U WANT LADY GAGA FEAT. R. KELLY	4 3	RE-EI	NTRY	STORY OF MY LIFE ONE DIRECTION
19	17	13	SLOW DOWN SELENA GOMEZ	44	46	7	ALL ME DRAKE FEAT. 2 CHAINZ & BIG SEAN
ଷ୍ପ	23	8	WHITE WALLS MACKLEMOORE & RYAN LEWIS FEAT. SCHOOLBOY & HOLLIS	45	48	7	WHATEVER SHE'S GOT DAVID NAIL
2	24	12	SWEATER WEATHER THE NEIGHBOURHOOD	46	41	13	I LUV THIS SH*T AUGUST ALSINA FEAT. TRINIDAD JAMES
2	22	11	CAROLINA PARMALEE	47	43	34	RADIOACTIVE IMAGINE DRAGONS
23	27	11	DRUNK LAST NIGHT ELI YOUNG BAND	4 8	RE-E	NTRY	POMPEII BASTILLE
24	20	16	LOVE MORE CHRIS BROWN FEAT. NICKI MINAJ	49	RE-E	NTRY	DRINK A BEER LUKE BRYAN
25	16	27	SAFE AND SOUND CAPITAL CITIES	50	36	19	SOUTHERN GIRL TIM MCGRAW
The I	Billbo	ard I	Hot 100 Airplay chart ranks the week's			bular	

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BDS

S	STREAMING SONGS™							
THIS WEEK	LAST WEEK	WKS ON CHART	TITLE ARTIST	THIS WEEK	LAST WEEK	WKS ON CHART	TITLE ARTIST	
0	1	14	WRECKING BALL MILEY CYRUS	11	10	21	WAKE ME UP! AVICII	
2	28	2	BOUND 2 KANYE WEST	Ð	14	9	MY HITTA YG FEAT. JEEZY & RICH HOMIE QUAN	
3	2	18	ROYALS LORDE	13	11	16	HOLD ON, WE'RE GOING HOME DRAKE FEAT. MAJID JORDAN	
4	3	5	THE MONSTER EMINEM FEAT. RIHANNA	14	15	10	LET HER GO PASSENGER	
6	12	5	STORY OF MY LIFE ONE DIRECTION	Ð	17	26	WE CAN'T STOP MILEY CYRUS	
6	4	10	23 Mike Will Made-IT Feat. Miley Cyrus, Wiz Khalifa & Juicy J	16	18	21	DEMONS IMAGINE DRAGONS	
0	13	5	TIMBER PITBULL FEAT. KE\$HA	17	16	47	SAIL AWOLNATION	
8	7	47	GANGNAM STYLE PSY	18	45	2	SAY SOMETHING A GREAT BIG WORLD & CHRISTINA AGUILERA	
9	5	16	ROAR KATY PERRY	19	23	7	RAP GOD Eminem	
10	9	13	COUNTING STARS ONEREPUBLIC	20	20	47	RADIOACTIVE IMAGINE DRAGONS	

Billobard's Streaming Songs chart ranks the week's top streamed radio songs and on-demand songs and videos on leading online music services. © 2013, Prometheus Global Media, LLC and Nielsen BDS, Inc. All rights reserved.

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HOT DIGITAL SONGS[™]

THIS WEEK	LAST WEEK	WKS ON CHART	TITLE ARTIST	THIS WEEK	LAST WEEK	WKS ON CHART	TITLE ARTIST
0	4	8	TIMBER PITBULL FEAT. KE\$HA	26	26	10	DARK HORSE KATY PERRY FEAT. JUICY J
2	1	5	THE MONSTER EMINEM FEAT. RIHANNA	Ø	29	9	MY HITTA YG FEAT. JEEZY & RICH HOMIE QUAN
3	6	4	SAY SOMETHING A GREAT BIG WORLD & CHRISTINA AGUILERA	23	34	16	THAT'S MY KIND OF NIGHT LUKE BRYAN
4	3	25	COUNTING STARS ONEREPUBLIC	29	22	7	STAY FLORIDA GEORGIA LINE
5	2	22	ROYALS LORDE	30	28	11	MARRY ME JASON DERULO
6	5	30	DEMONS IMAGINE DRAGONS	31	30	56	RADIOACTIVE IMAGINE DRAGONS
0	RE-EI	NTRY	STORY OF MY LIFE ONE DIRECTION	32	37	4	DRINK A BEER LUKE BRYAN
8	7	18	LET HER GO PASSENGER	3	NE	W	LET IT GO IDINA MENZEL
9	10	15	WRECKING BALL MILEY CYRUS	34	NE	w	LET IT GO DEMI LOVATO
10	9	16	ROAR KATY PERRY	35	35	21	HOLY GRAIL JAY Z FEAT. JUSTIN TIMBERLAKE
11	8	23	WAKE ME UP! AVICII	36	RE-EI	NTRY	CRUISE FLORIDA GEORGIA LINE FEAT. NELLY
Ø	NE	w	ROLLER COASTER JUSTIN BIEBER	9	42	9	POMPEII BASTILLE
ß	27	11	BURN ELLIE GOULDING	38	31	70	SAIL AWOLNATION
4	13	5	DO WHAT U WANT LADY GAGA FEAT. R. KELLY	39	38	33	BLURRED LINES ROBIN THICKE FEAT. T.I. + PHARRELL
Ð	19	6	UNCONDITIONALLY KATY PERRY	40	45	6	RAP GOD Eminem
10	17	13	SWEATER WEATHER THE NEIGHBOURHOOD	4	46	14	SLOW DOWN SELENA GOMEZ
17	14	11	23 Mike Will Made-It Feat. Miley Cyrus, Wiz Khalifa & Juicy J	42	33	11	WE WERE US KEITH URBAN AND MIRANDA LAMBERT
13	20	8	WHITE WALLS MACKLEMORE & RYAN LEWIS FEAT. SCHOOLBOY Q & HOLLIS	43	39	9	WHATEVER SHE'S GOT DAVID NAIL
19	16	15	APPLAUSE LADY GAGA	44	43	13	BERZERK EMINEM
20	21	22	BRAVE SARA BAREILLES	45	NE	W	YOU & I ONE DIRECTION
2	32	11	THE FOX YLVIS	46	NE	w	HOW COULD I WANT MORE JAMIE LYNN SPEARS
2	23	10	STAY THE NIGHT ZEDD FEAT. HAYLEY WILLIAMS	9	NE	w	I STILL BELIEVE IN YOU COLE VOSBURY
23	15	17	HOLD ON, WE'RE GOING HOME DRAKE FEAT. MAJID JORDAN	4 3	RE-EI	NTRY	GAS PEDAL SAGE THE GEMINI FEAT. IAMSU!
24	NE	w	THIS IS HOW WE ROLL Florida georgia line feat. Luke Bryan	49	RE-EI	NTRY	COMPASS LADY ANTEBELLUM
25	NE	w	AT LAST WILL CHAMPLIN	50	RE-EI	NTRY	WORK B**CH! BRITNEY SPEARS

Billboard's Hot Digital Songs chart ranks the week's most downloaded songs across all genres, ranked by sales data as compiled by Nielsen SoundScan. © 2013, Prometheus Global Media, LLC and Nielsen BDS, Inc. All rights reserved.

Hits of the World

Εl	UR(0	
		SONGS BY NIELSEN SOUNDSCAN INTE	RNATIONAL
AST /EEK	THIS WEEK	TITLE IMPRINT/LABEL	Artist
1	1	THE MONSTER Emin WEB/SHADY/AFTERMATH/IN	
17	2	UNDER CONTROL Calvin Han FLY EYE/COLUMBIA	ris & Alesso Feat. Hurts
11	3	STORY OF MY LIFE	One Direction
13	4	HEY BROTHER POSITIVA/PRMD/ISLAND	Avicii
4	5	OF THE NIGHT	Bastille
6	6	ANIMALS SPINNIN'/SILENT/CASABLAN	Martin Garrix
8	7	LET ME GO POLYDOR	Gary Barlow
2	8	SOMEWHERE ONLY WE PARLOPHONE/WARNER	KNOW Lily Allen
9	9	ROYALS VIRGIN/UNIVERSAL	Lorde
RE	10	DO WHAT U WANT Lady STREAMLINE/INTERSCOPE	Gaga Feat. R. Kelly

C	AN,	ADA	0
		RD CANADIAN HOT 100 BY NIELSEN SOUNDSCAN/NIELSE	N BDS
LAST WEEK	THIS WEEK	TITLE IMPRINT/LABEL	Artist
2	1	TIMBER Pitbu MR. 305/POLO GROUNDS/RCA/	ull Feat. Ke\$ha
1	2	THE MONSTER Eminem WEB/SHADY/AFTERMATH/INTERS	
3	3	ROYALS LAVA/REPUBLIC/UNIVERSAL	Lorde
6	4	DEMONS Im KIDINAKORNER/INTERSCOPE/U	agine Dragons
9	5	COUNTING STARS MOSLEY/INTERSCOPE/UNIVERS	OneRepublic
13	6	SAY SOMETHING A Great Big World EPIC/SONY MUSIC	d & Christina Aguilera
5	7	ANYTHING UNIVERSAL	Hedley
4	8	WAKE ME UP! PRMD/ISLAND/UNIVERSAL	Avicii
7	9	ROAR CAPITOL/UNIVERSAL	Katy Perry
8	10	WRECKING BALL RCA/SONY MUSIC	Miley Cyrus

billboard

SALES DATA
COMPILED BY
nielsen
SoundScan

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19 14 10

20 21

21

22 24 19

23

24 NEW

FPIC 32 145 WIZ KHALIFA

LORDE

25 144 JENNIFER LOPEZ

ISLAND/IDJMG PENTATONIX MADISON GATE

ROSTRUM/ATLANTIC

AVICII PRMD/ISLAND/IDJMG

LAVA/REPUBLIC 158 TAYLOR SWIFT

BIG MACHINE 20 148 MICHAEL JACKSON MJJ/EPIC

THE BILLBOARD 200™

THIS WEEK	LAST WEEK	2 WEEKS AGO	WEEKS ON CHT	ARTIST Title	CERT.	PEAK Position
0	NE	W	1	ONE DIRECTION Midnight Memories SYC0 77406/COLUMBIA		1
2	1	2	4	EMINEM The Marshall Mathers LP 2 WEB/SHADY/AFTERMATH/INTERSCOPE 019488/IGA		1
3	NE	W	1	GARTH BROOKS Blame It All On My Roots: Five Decades Of Influences PEARL WM EX		3
4	4	4	5	THE ROBERTSONS Duck The Halls: A Robertson Family Christmas 4 BEARDS/EMI NASHVILLE 019025/UMGN		3
6	11	5	6	KATY PERRY Prism CAPITOL 75323		1
6	9	6	5	KELLY CLARKSON Wrapped In Red 19 73741*/RCA		3
0	8	1	3	LADY GAGA ARTPOP STREAMLINE/INTERSCOPE 019295/IGA		1
8	15	12	16	LUKE BRYAN Crash My Party CAPITOL NASHVILLE 018733/UMGN		1
9	16	11	8	MILEY CYRUS Bangerz RCA 74523*		1
10	3	3	3	VARIOUS ARTISTS NOW 48 SONY/UNIVERSAL 019440/UME		3
0	22	17	9	JUSTIN TIMBERLAKE The 20/20 Experience (2 Of 2) RCA 74161* (0888430086623) Control of the con		1
12	14	9	10	DRAKE Nothing Was The Same YOUNG MONEY/CASH MONEY 019139/REPUBLIC		1
13	18	14	52	FLORIDA GEORGIA LINE Here's To The Good Times REPUBLIC NASHVILLE 017773/BMLG		4
1	17	16	65	IMAGINE DRAGONS KIDINAKORNER/INTERSCOPE 017324*/IGA		2
15	13	22	7	MARY J. BLIGE A Mary Christmas MATRIARCH/INTERSCOPE/VERVE 018910/VG		13
16	19	21	25	MICHAEL BUBLE Christmas 143/REPRISE 528350/WARNER BROS.		1
17	12	10	9	LORDE Pure Heroine		3
13	NEW		1	SOUNDTRACK Frozen WALT DISNEY 019061		18
19	NE	w	1	DANIELLE BRADBERY Danielle Bradbery REPUBLIC NASHVILLE 019518/BMLG		19
20	32	24	36	BLAKE SHELTON Based On A True Story WARNER BROS. NASHVILLE 530386/WMN		3
2	56	71	13	ARIANA GRANDE Yours Truly REPUBLIC		1
22	6	_	2	DAUGHTRY Baptized		6
23	20	23	5	SUSAN BOYLE Home For Christmas SYC0 74473/COLUMBIA		19
24	74	62	18	ROBIN THICKE Blurred Lines STAR TRAK/INTERSCOPE 018697/IGA		1
25	26	13	4	CELINE DION Loved Me Back To Life		2
				e week's top-selling albums across all genres, ranked by sales data 2013, Prometheus Global Media, LLC and Nielsen BDS, Inc. All righ		



SOCIAL 50™ LAST WEEK WKS ON CHART WKS ON Chart HIS WEE ARTIST 86 MILEY CYRUS 26 19 99 BOB MARLEY TUFF GONG/ISLAND/UME 1 RCA 2 157 EMINEM 29 60 CHRISTINA AGUILERA RCA WEB/SHADY/AFTERMATH/INTERSCOPE ARIANA GRANDE 28 23 100 ENRIQUE IGLESIAS UNIVERSAL MUSIC LATINO/REPUBLIC 3 9 54 REPUBLIC 5 158 RIHANNA 27 122 P!NK 4 SRP/DEF JAM/IDJMG 4 107 ONE DIRECTION 30 22 13 LITTLE MIX SYCO/COLUM SYCO/COLUMBIA 3 158 KATY PERRY 3 39 27 2PAC DEATH ROW 6 158 JUSTIN BIEBER 32 41 145 DRAKE YOUNG MONEY/CASH MONEY/REPUBLIC Ø SCHOOLBOY/RAYMOND BRAUN/ISLAND/ID.IMG LUDACRIS PRINCE ROYCE 33 30 8 8 E-ENTRY DTP/DEF JAM/IDJMG SONY MUSIC LATIN 7 157 SHAKIRA 34 33 157 LIL WAYNE SONY MUSIC LATIN/EPIC YOUNG MONEY/CASH MONEY/REPUBLIC 10 129 JUSTIN TIMBERLAKE 35 26 14 ELLIE GOULDING 10 CHERRYTREE/INTERSCOPE RCA 15 158 NICKI MINAJ YOUNG MONEY/CASH MONEY/REPUBLIC PRIYANKA CHOPRA DESI HITS/INTERSCOPE 0 36 36 4 13 158 LADY GAGA STREAMLINE/KONLIVE/INTERSCOPE 37 16 157 BEYONCE PARKWOOD/COLUMBIA Ð 18 156 SELENA GOMEZ 38 34 142 CHRIS BROWN B HOLLYWOO 148 DEMI LOVATO 39 31 42 LANA DEL REY 14 8 POLYDOR/INTERSCOPE HOLLYWOOD 11 155 BRITNEY SPEARS 46 69 KE\$HA 15 RCA KEMOSABE/RCA BRUNO MARS **ROMEO SANTOS** 16 12 147 41 38 8 ATLANTIC SONY MUSIC LATIN 17 155 AVRIL LAVIGNE 40 157 DAVID GUETTA

28 157 LINKIN PARK MACHINE SHOP/WARNER BROS Billboard's Social 50 chart ranks the most active artists on the world's leading social networking sites. Artists' popularity is determined by a formula blending their weekly additions of friends/fans/followers along with artist page views and weekly song plays, as measured by Next Big Sound. © 2013, Prometheus Global Media, LLC and Nielsen BDS, Inc. All rights reserved.

43 48 3

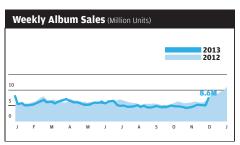
49

50 NEW RCA

46 44 8

MARKET WATCH

A WEEKLY NATIONAL MUSIC SALES REPORT



Nielsen SoundScan counts as current only sales within the first 18 months of an album's re-lease (12 months for classical and lazz albums). Titles that stay in the top half of the Billboard 200, however, remain as current. Titles older than 18 months are catalog. Deep catalog is a subset of catalog for titles out more than 36 months.

For week ending Nov. 24, 2013. Figures are rounded. Compiled from a national sample of retail store and rack sales reports col lected by Nielsen SoundScan. nielsen SoundScan

	ALBUMS	DIGITAL	DIGITAI
		ALBUMS*	TRACK
This Week	8,585,000	2,613,000	20,855,000
Last Week	5,293,000	1,914,000	19,524,000
Change	62.2%	36.5%	6.8%
This Week Last Year	7,523,000	2,353,000	22,148,000
Change	14.1%	11.0%	-5.8%

*Digital album sales are also counted within album sales

Album Sales				
2012	275.3 Million			
2013	253.6 Million			

YEAR-TO-DATE

Overall Unit Sales				
	2012	2013	CHANGE	
Albums	275,314,000	253,597,000	-7.9%	
Digital Tracks	1,208,572,000	1,155,204,000	-4.4%	
Store Singles	3,192,000	2,695,000	-15.6%	
Total	1,487,078,000	1,411,496,000	-5.1%	
Album w/TEA*	396,171,200	369,117,400	-6.8%	

WHAT A MUSIC/ASTRALWERKS/CAPITOL

IMAGINE DRAGONS

KIDINAKORNER/INTERSCOPF

44 42 156 PITBULL MR. 305/FAMOUS ARTIST/POLO GROUNDS/SONY MUSIC LATIN/RCA

MARC ANTHONY SONY MUSIC LATIN

MIRANDA LAMBERT

RCA NASHVILLE

R. KELLY

45 35 94 MAROON 5 A&M/OCTONE/INTERSCOPE

47 43 113 SKRILLEX BIG BEAT/OWSLA/ATLANTIC

48 49 64 THE BEATLES APPLE/CAPITOL/UME

3

Sales by Album Format						
	2012	2013	CHANGE			
CD	165,326,000	141,572,000	-14.4%			
Digital	105,814,000	106,576,000	0.7%			
Vinyl	3,937,000	5,152,000	30.9%			
Other	237,000	297,000	25.3%			